

<u>AS OF 12/31/13</u>	<u>TOTAL</u>	<u>ACTUAL</u>
REVENUES		
Beginning Balance	\$ 5,979.00	
\$ 5,979.00		
USATF Grants		
Competitions and Athlete Programs	15,000.00	
22,060.00		
Member-Based Programs	20,000.00	
35,874.95		
Merchandising and Other Revenue	<u>1,000.00</u>	
<u>1,581.24</u>		
Total Revenue	\$41,979.00	
65,495.19		
EXPENSES		
National Convention	\$ 9,000.00	
\$ 7,447.33		
International Teams	200.00	
0.00		
Visa Championship Series	<u>200.00</u>	
<u>0.00</u>		
Total Elite Athlete Competitions and Teams	\$ 9,400.00	
\$ 7,447.33		
High Performance/Development	\$ 250.00	
\$ 0.00		
Athlete Support		250.00
200.00		
Other Elite Programs	<u>250.00</u>	
<u>0.00</u>		
Total Elite Athlete Programs	\$ 750.00	
\$ 200.00		
Youth Programs	\$ 7,500.00	
\$ 4,919.88		
Youth Rewards Program	3,000.00	
3,627.51		
Youth Scholarship	1,000.00	
1,500.00		
LDR Program	500.00	
0.00		
Master's Program	2,000.00	
111.60		
Coaches Education	2,000.00	
405.00		
Officials	3,000.00	
2,498.31		
Race Walking	<u>500.00</u>	
<u>0.00</u>		

Total Grassroots	\$19,500.00
\$ 13,092.30	
Member Services	
Annual Meeting	\$ 2,000.00
\$ 2,744.90	
Athlete/Club Memberships/Sanctions	<u>5,000.00</u>
<u>3,875.00</u>	
Total Member-Based Programs	\$ 7,000.00
\$ 6,619.90	
Communications and Sport Promotion	\$ 2,000.00
\$ 2,910.63	
Marketing, Sponsor Development, and Sponsor Fulfillment	1,500.00
0.00	
Legal Affairs	<u>500.00</u>
<u>0.00</u>	
Total Program Support	\$ 4,000.00
\$ 2,910.63	
Local Office and Administration	\$ 5,500.00
\$ 5,725.79	
Governance and International Relations	500.00
0.00	
Cost of Merchandise Program and Other Expenses	<u>1,000.00</u>
<u>3,911.30</u>	
Total Governance, Administration, and Other	\$ 7,000.00
\$ 9,637.09	
Beginning Balance	
\$ 5,979.00	
2012 National Convention	
\$ 1,935.60	
2012 Officials	
\$ 1,324.20	
2012 Deficit	
\$ 10,951.11	
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Total Expenses	\$48,650.00
\$ 60,097.16	
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Income	(\$ 6,671.00)
\$ 5,398.03	